



A TRUSTED ADVISOR FOR TECHNOLOGY TRANSFORMATION

OUR MOTO IS TO HELP ORGANIZATIONS WITH HIGH VALUE IN

- The Gross Margin, Operating Margin
- Return on Working Capital
- GMROI. Gross Margin Return on Investment
- Inventory Turnover
- Inventory Return on Investment
- Asset Turnover
- Return on Equity



Why SGN?

- Strong Experience in Implementing Solutions in across industry verticals. Major industries are
 - CPG/FMCG
 - Food Processing/Hospitality
 - Steel & Cement
 - Hosiery & Garments
 - Engineering & Mining
 - Metal & Manufacturing
- Extensive assets and professionals
- Dedicated to the SAP S/4HANA platform
- Certified SAP Partner
- On-time Delivery
- Proven Track-record
- Strong Customer Reference

About SGN

SGN Software is a leading technology consulting and software solutions company. At SGN Software, we help our clients to plan their investment in technology transformation and we design and implement solutions that drive their business.

As a trusted advisor to companies of all sizes, we make it our business to become a specialized physical extension of our client's team. SGN Software consultants have real world experience across a broad spectrum of industries and can apply that knowledge to best face your business needs.

SGN adopts an integrated approach to help you rethink your business, with a high level of agility and efficiency. At SGN we see this disruption as an opportunity to help you transform your business with granular solutions. Handling change requires confidence in decision making and SGN enables this confidence in clients.

SGN Software is Gold Partner with ERP giant like SAP and has been operating for 14+ years since 2009 having privilege to serve 130+ domestic customers in their technology transformation journey. We are having our offices at Kolkata and Delhi serving across India, Bangladesh and Africa. We have the major capacity of working across SAP S/4HANA Implementation, Migrations as well as SAP Ariba Solutions. Our team is certified and trained under SAP faculty under the platinum academy program.

At SGN our focus is customer delight, with a collaborative approach we envisage, design and make available much smarter customer experience. Behind large projects there is a lot of IT ideation, iterations and design thinking at work.



Our Service Offerings

1. RISE with SAP S/4HANA

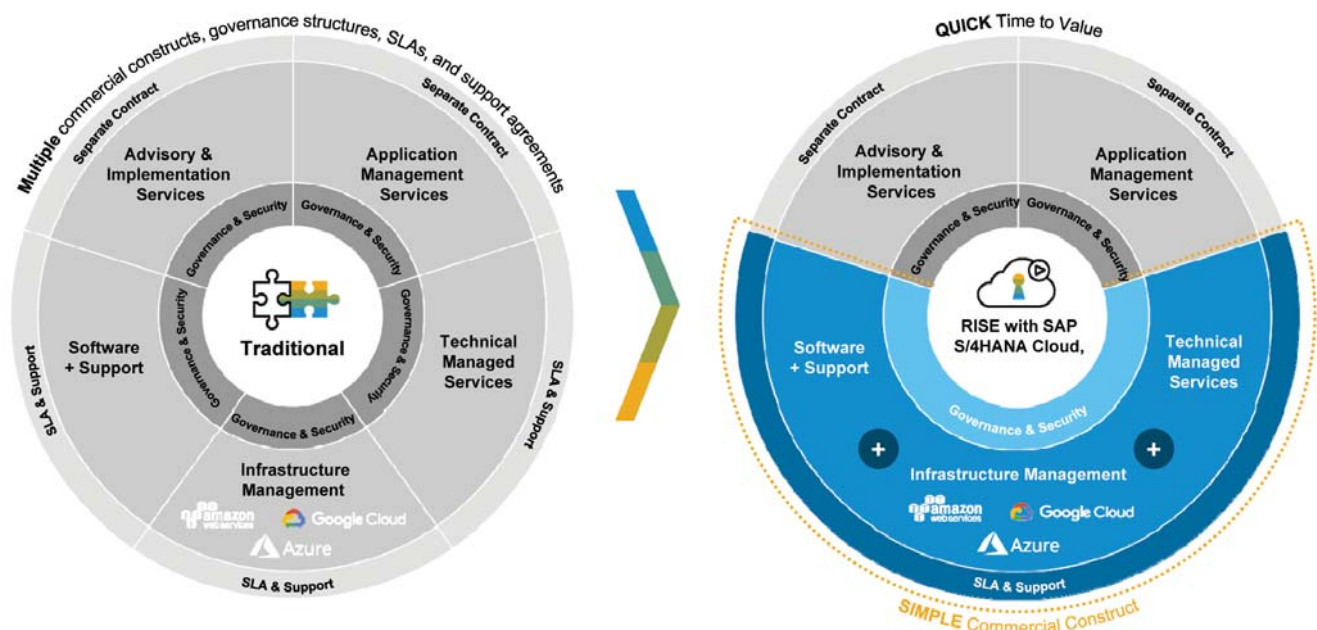


Begin your journey to an **intelligent enterprise**

RISE with SAP is a subscription based service that offers a holistic, on-your-terms, and on-your-timeline transformation by omitting all the guesswork and piecemeal license purchases required for cloud adoption.



One Commercial Construct: ERP, Infrastructure, and Technical Services



What are the **Components?**

RISE with SAP includes 5 core elements that help businesses accomplish their digital transformation goals.



Technology Cloud Credits:

Accelerate your migration to SAP S/4HANA Cloud and promote quicker and more coherent innovation with SAP BTP consumption credits.



SAP S/4HANA Cloud

A complete, adaptable cloud ERP platform driven by AI and analytics that lets you operate mission-critical operations in real time from any location, launch innovative business models, and expand globally.



Business Intelligence: **Process Intelligence:**

Analyse, improve, and monitor your processes to accelerate digital transformation and drive process improvements.



SAP Business Network Starter Pack:

Share data and orchestrate workflow by creating digital, dynamic and collaborative connections with suppliers, carriers and asset service providers.



Embedded Tools and Services:

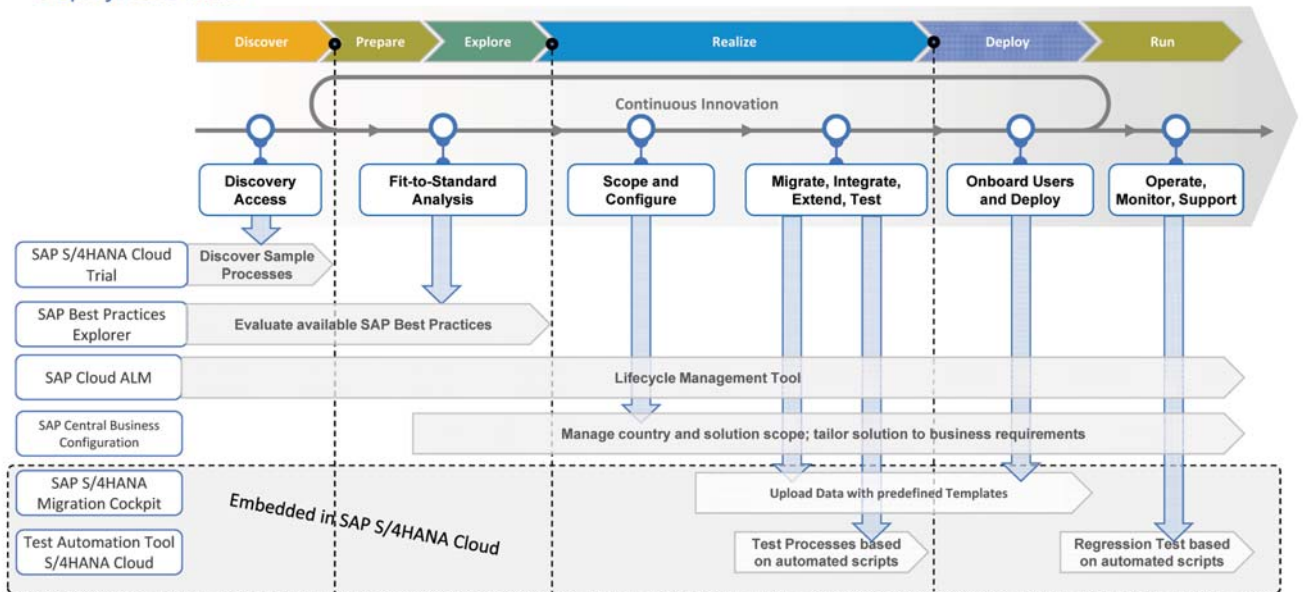
Get services pertaining to lifecycle management, analytics, support, and more that you need to know when making the move to SAP S/4HANA Cloud.



Our Methodology to run with the industry standard
(with a rapid implementation methodology and tools - SAP)

We follow the our SAP *ACTIVATE* methodology

Deployment Tools



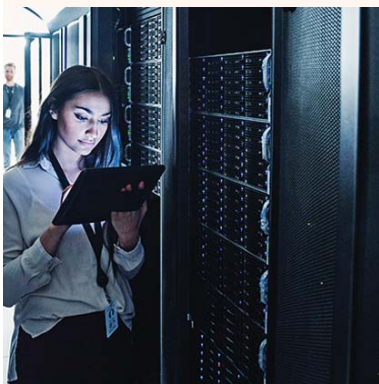
2. Migration to RISE

Overcome Migration Roadblocks
with **SGN Software**



The value proposition and related improvement depend highly on the motivation and selected approach for each upgrade project(s). The value proposition is specific to every customer because their system landscapes and SAP software in use is very unique.

Furthermore, SAP customers have different needs to achieve further improvements in operational excellence or to become enabled for future business motivation.



SGN Approach to upgrade methodology help achieve the desired result.

SGN's experience in SAP System upgrade and testing provides organisations with direct access to a highly skilled upgrade service team. Our testing methodology consists of a number of steps. Each step has its own processes, procedures and pre-defined deliverables. Organisations can have complete project control from initiation to close. SGN's approach helps organisations from the initial idea to a fully live and operational system.



Meet the ever-changing demands of the market due to dynamic customer requirements.

For companies to improve their service, provide innovative solutions and build new business models, SAP ERP is getting deeper business functionality. Hence, SGN offers its customers the newer functionality in standard SAP to run their business.

3. SAP Ariba



Transform your supply chain, procurement and contract management process

SAP Ariba is a cloud-based procurement solution that allows you to conduct all of your business transactions on a single platform. It is simple to integrate with other SAP ERP products without the use of middleware, and can be customized to meet specific company needs.

UPSTREAM



Ariba Supplier Lifecycle and Performance

It aids in managing the suppliers better by reducing the onboarding and qualification cycle times, as well as the scaling of compliance throughout your entire supplier base.



Ariba Sourcing Solutions

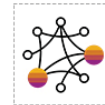
SAP Ariba Sourcing, is an intuitive, web-based RFX management tool that empowers you to create, execute, and manage sourcing events right from your desktop. You get a single place to view all project-related information, standardize similar projects and create project templates alongside.



Ariba Contract Management

With SAP Ariba Contracts, companies can connect directly with customers when creating, negotiating, executing, and managing the ongoing administration of contracts.

DOWNSTREAM



Ariba Digital Supplier Network

Ariba Network is a hosted service that enables a company to form relationships with their suppliers and conduct order and invoicing transactions over the internet. Through Ariba Network, customers and suppliers can seamlessly integrate their invoicing processes on a single network.

INTEGRATION



Ariba Upstream Solution Integration

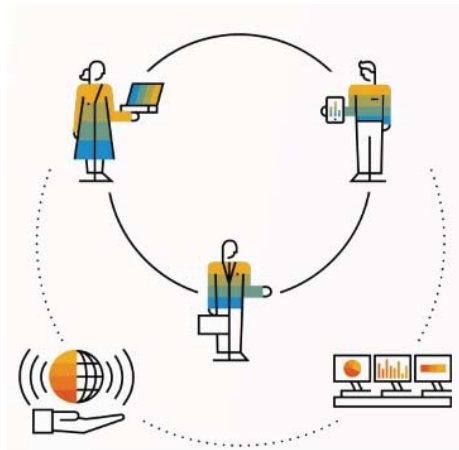
The purchase requisition created in SAP ERP, followed by the creation of the request for quotation, gets transferred to Ariba Sourcing via CIG. The remaining procurement steps, such as suppliers' quotes submissions and delivery and payment terms' comparison, take place in Ariba Sourcing. When a procurement planner awards a supplier with an order, the data is transferred back to SAP ERP in the form of contracts or purchase orders.



Ariba Downstream Solution Integration

The supplier maintains information in Ariba such as confirming having received the purchase order and informing upon advanced shipping notification. The goods receipt in Ariba triggers an automatic goods receipt in SAP ERP.

4. SAP Analytical Cloud



All the **cloud analytics** features in a single solution

The SAP Analytics Cloud solution offers business intelligence (BI), augmented analytics, predictive analytics, and enterprise planning- in one cloud environment. Make confident decisions based on data-driven insights for your business, without relying on IT or data and analytics experts.



FEATURES

Get everything in a single cloud solution- from natural language processing to AI-powered data discovery, analysis, visualization, and prediction. Embedded in SAP Analytics Cloud's BI and planning workflows, the features democratize analytics and help everyone go from insight to action in a fraction of time:



Search to Insight: Natural Language Processing and Query

Chat with your data using conversational AI and natural language processing (NLP). No knowledge of query languages like SQL, R, or Python is required. Get insightful answers to your questions immediately.



Smart discovery: Automated Insights and Data Storytelling

Use automated machine learning models to reveal relationships and hidden patterns in a specific dataset without manual effort. Generate data visualization automatically, surfacing important insights, along with enabling interactive what-if simulation.



Smart Insights: Instant Context and Explanation

Dig deeper into your data visualization without manual efforts. You can reveal the top contributors behind values or variances and understand the factors contributing to your KPIs with just a click.



Smart Predict: One-click Predictive Analytics Tools

Predict outcomes and generate forecasts with the push of a button. Automate sophisticated predictive analysis and augment your BI experience using three machine learning algorithms – classification, regression and time-series.

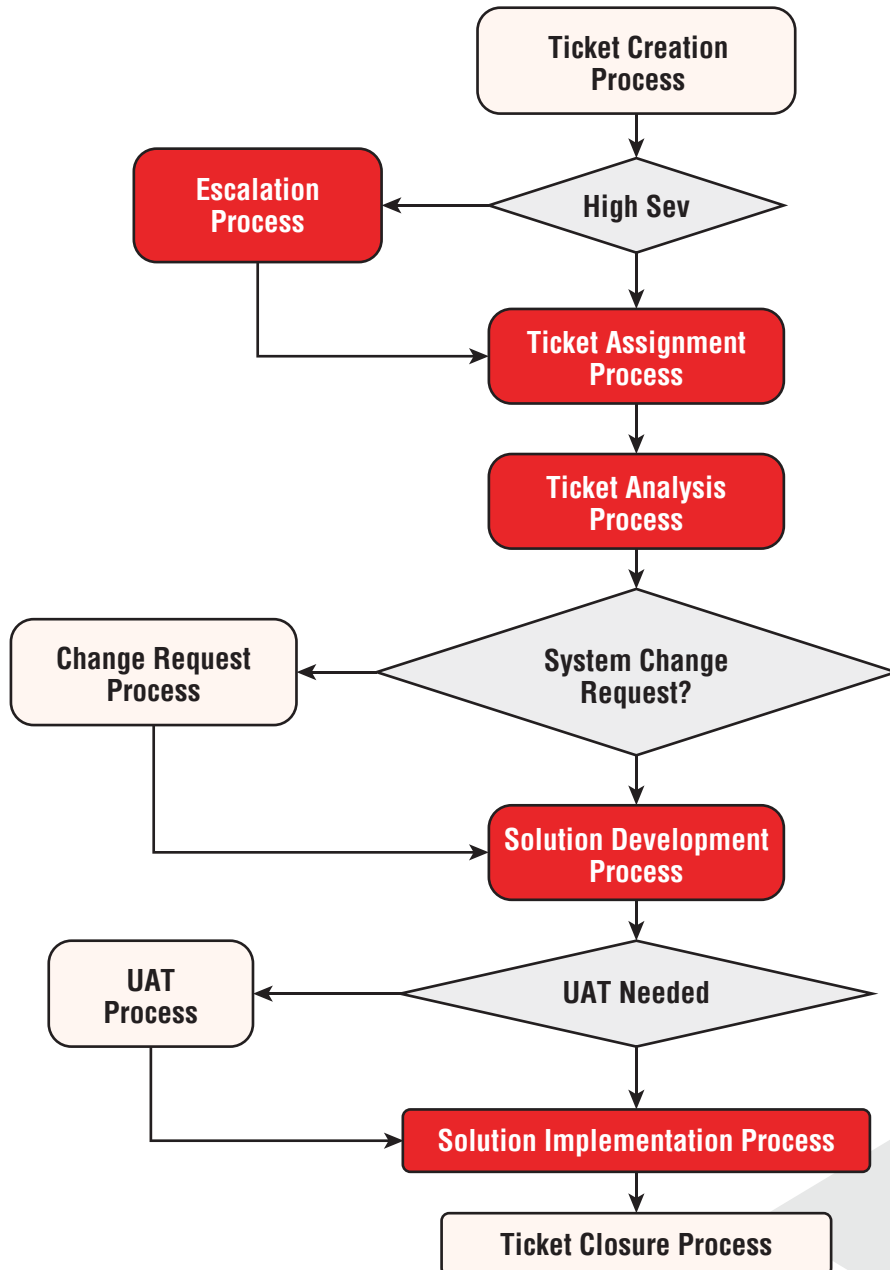


5. SAP Support Services

SGN has developed the methodology for support roadmap for Customer engagement considering the specific requirements of Customers. The key drivers behind our proposed solution are timely support to assist Customer core team to use SAP products for their business functions, cost efficiency and timely issue resolution. SGN proposes annual maintenance support from onsite/offsite combination for issues resolution for Customers.

SGN with its expertise and rich experience of designing & deploying such integrated solutions in this space, is well positioned to partner Customer for this strategic venture.

Our SAP Enterprise Support Processes:



Our Customer Portfolio:

Steel Industry Experience



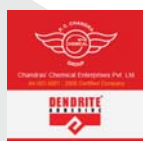
RISE with S/4HANA Public Cloud Edition - Implementation



S/4HANA Implementation



Recent S/4HANA Implementation – Go Live





Our Customer Portfolio:

S/4HANA Implementation – Go Live (Public Sector)



SAP S/4 HANA 1909 Implementation partner for **Hindustan Urvarak & Rasayan Ltd**

- A joint venture by Coal India Limited (**CIL**), NTPC Limited (**NTPC**) and Indian Oil Corporation Limited (**IOCL**) with Fertilizer Corporation of India Limited (**FCIL**) & Hindustan Fertilizer Corporation Limited (**HFCL**)
- Producer of environment friendly and energy efficient Natural Gas based new Fertilizer
- 3 manufacturing locations
- **Go-Live Mar '21**

Other valued SAP customers we are proudly associated with



Value Proposition at SGN:

- We are an SAP Gold Partner having our offices in Kolkata & Delhi
- We are operating for more than 14+ years and have the pleasure of serving more than 100+ domestic customers across India
- We are a strong and dynamic company that works very closely with our customers and provide them with innovative and breakthrough solutions and supports the business through SAP practice
- We have a very strong capability in SAP implementation, post-implementation support, roll-outs, cross-platform integration as well as resolving 'Pain Areas' and providing KPIs along with resource staffing if necessary
- We have on board a team of experienced SAP-certified consultants who can map your business with quick response time and cost-effective solutions
- SGN has reference-able clients and we apply the bench-marked industry practices which help your business run smooth



Critical Success Factors for the SAP Program





SGN

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